

Global Business Development Manager (m/f)

We at **FOURSOURCE** are building a unique and innovative fashion & textile global sourcing platform. The company is well funded through industry-near investors and driven by the absolute will to attack a 3-digit billion \$ global market problem. Our vision is to resolve the missing transparency in the highly-fragmented fashion sourcing market. We provide the solution that enables all market players to massively speed-up their cycle time, be on-trend, and leverage their value proposition to their customers.

To pursue our ambitious growth and market strategy, we are looking for a **Global Business Development Manager (m/f)**. In this position, you will be working directly with our CEO, and be responsible for further developing our global sourcing platform in strategic and operational matters to take the maximum out of our solution.

Your responsibilities:

- Work on various international business development projects like the preparation of Sales in new markets
- Contribute to the development of new product features or the development of our global markets
- Tracking of results and enforcing compliance with the company standards
- Close collaboration with all teams to identify customer needs and optimize our product
- Participate in day-to-day business and take over own responsibility

You come with:

- Outstanding academic credentials
- At least 2 years of professional experience in international Business Development or related fields
- Strong analytical skills with an outgoing and extremely engaging personality - both with customers and within an organization
- Drive, high ambitions, flexibility, and a strong bias for action at fast pace
- Good knowledge of digital solutions, with an eagerness to work hard and achieve exemplary results
- Good communications skills in German and English, additional languages are a plus

We offer:

- A position with high degrees of responsibility and autonomy
- An attractive compensation package
- Plenty of room for personal growth, professional development and high impact
- A highly talented, dynamic, and international team
- Entrepreneurial experience in a well-financed, international company

Location: Berlin

We are looking forward to receiving your convincing application! Getting in touch with us – jobs@foursource.com